



Program and Retention Executive

Full Time Position

About The Boys Scouts of America

In Scouting, boys and girls start with their best right now selves and grow into their very best future selves. It's fun, hands-on learning and achievement that puts kids in the middle of the action and prepares them for today – and for life. It provides boys and girls in grades K-12 with opportunities to learn new skills, make friends, character building, leadership, and physical fitness.

An Excellent Opportunity

Have you been looking for a role that combines your talents in sales and relationship-building with a well-known name brand that makes a difference in the lives of others? If you found yourself nodding as you were reading, you are in the right place!

We are looking for someone who possesses the drive to win, success in bringing in more youth and their families to join the Adventure of Scouting, and to bring awareness to Scouting opportunities year-round for boys and girls the ability to build lasting relationships in communities. The right candidate won't just be promoting a program, their work will impact and change future generations!

Responsibilities:

- Responsible for all program activities, training programs, advancement services, camp promotions and unit health for retention.
- Works in conjunction with Unit, District and Council Program Committees, Commissioner Staff, and key unit level volunteers to increase the youth retention in Packs, Troops and Crews.
- Help teach unit leaders how to run strong unit programs.
 - Support unit/district leaders with program resources/materials
- Work with district and council volunteers in planning and executing strong program, training, advancement and camping events.
- Responsible for the implementation of Cub Scout Day Camp, Cub Scout Resident Camp, and Scouts BSA Resident Camp.
- Positive and enthusiastic to get volunteers excited on the scouting program and volunteer recruitment.

Skills and qualifications:

- Prior experience with nonprofit organizations.
- Outstanding customer relations, friendly, personable, and professional.
- Commitment to adaptability, problem-solving, honesty, and teamwork.
- Self-motivated, initiator, ability to juggle multiple deadlines, and work with limited supervision.
- Work collaboratively and with professionalism.
- Ability to accommodate a flexible work schedule (evenings, weekends).

Benefits:

Competitive full-time pay, mileage & Cell-phone reimbursement.

Travel Requirements:

Travel during spring and fall recruitment events to support units. Must have access to reliable transportation to travel. Possession of a valid driver's license and access to motor vehicle is required.